

September 2019

# COMPANY PROFILE



Lancaster Fastener Co Ltd  
Threadforming Screw Specialists







“  
Our purpose built 3,150 sq m high rise warehouse has recently been extended to increase stockholding capacity by 20%.  
”

# Overview

Lancaster Fastener is a specialist importer and stockist of small diameter industrial threaded fasteners.

Trading within the fastener industry for over 35 years, we have developed a brand that is synonymous with exceptional standards of quality and customer service.

Product ranges are sourced from quality assured manufacturers and supplied to a network of fastener distributors in over 50 countries worldwide.

We supply many of the leading multi-national fastener distribution groups whilst also offering support to smaller distribution companies.

It is the major depth of our range and our narrow, specialist stockholding that differentiates us from competition within the industry.

From over 3,000 tonnes of stock, comprising over 10,500 product lines, customers are offered a fast and efficient pallet and carton service supported by an excellence in worldwide logistics.



“  
Lancaster’s position in the market forms an essential supporting stock interface between the fastener distributor and the Asian manufacturer, reacting largely to the infill demands of the industry.  
”



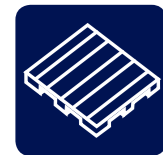
# Warehousing

As a stockist, the key to our year on year growth is stock availability.

To meet this challenge we have recently increased our stockholding capability by a further 20% with a warehouse extension which will enable us to continue to invest in large volumes of stock against a specialised, small diameter product portfolio.

Our stocked ranges are reviewed regularly to identify gaps within each product group from which to formulate future stock investment.

It is our aim to offer at least 95% stock availability across our entire product range.



10,000  
pallet  
locations



3,000  
tonnes  
of stock

“  
**20% increase  
in stockholding  
capacity.**  
”



# Logistics

Utilising carrier service providers that connect over 45 countries in Europe, we can now ship goods to many European countries on an Economy Service within 2-3 days.

An 'Express Service' is also available at a premium to satisfy urgent requirements.

Fully managed customs clearance also ensures that shipments never get unnecessarily delayed.

We deliver next day throughout the UK and to any location in the United States of America within 2-3 days.

Real time tracking tools enable our Customer Service Team to keep you informed of your shipment every step of the way.



“  
**Supporting fastener  
distributors in over  
50 countries worldwide.**  
”



## Product Branding



**LANCASTER**  
Branded Product Ranges



Full and partial bulk carton quantities.  
Small box quantities of: 250, 500 & 1,000 pieces.

“ Complete Quantity Flexibility ”



**CASTLE®**  
Branded Product Ranges



Competitively priced commodity product ranges for volume bulk carton quantities.

“ Bulk Quantities at Low Prices ”

## Stock Availability

Our stock profile is geared to meet the demand for ‘fast moving’ product sizes and to offer peripheral sizes that are outside other ranges available within the industry.

In addition to stocking commodity size ranges of products within our range, we also offer smaller/larger diameters & shorter/longer lengths that aren’t readily available elsewhere.

“ It is the depth of our range that differentiates us from competition within the industry. ”

At least 95% stock availability across our entire product range.



## Product Quality

Our branded products are offered to meet the forever demanding requirements of the fastener distribution industry.

Our trademark logos are recognised as a sign of quality of product and reliability of service.

Uncompromised quality is matched by competitive prices and a relentless commitment to customer service.

It is this commitment to excellence that has secured our certification to: ISO 9001.



“ In accordance with the RoHS directive, all of our stock is free from Hexavalent Chromium. ”

## Fasteners with a Black Finish



We have increased the ex-stock availability of Fasteners with a Black Finish, encompassing over 400 of the most popular ‘off-the-shelf’ product lines.

In addition to offering preferred ranges from stock, we can also have other zinc plated products from our range finished black within a very short time frame.

We offer this service to provide a reliable and consistent source of supply of product ranges that are often regarded as problematic and time consuming for fastener distributors to source.

## Batch Traceability

Complete batch traceability is guaranteed by a clearly defined product label that is included on all despatched goods.

All labels display a product image, item description, box quantity, supplier reference, batch number and RoHS compliance logo.

A product specific barcode is also displayed on each label to allow automated product identification and the implementation of data.

Also, to maintain traceability and to avoid contamination if goods are returned, a seal is applied to each box to identify boxes that have been opened so that tests can be conducted to guarantee that genuine Lancaster stock has been returned.



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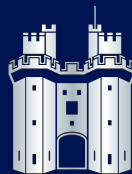


lancasterfastener.com

## Product Ranges



“ Over 10,500 product lines available from stock. ”



# Lancaster Fastener Co Ltd

Threadforming Screw Specialists

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09/19